

2016 PAA Conference Tentative Schedule

TUESDAY, JANUARY 12, 2016

6:30 - 7:00pm (Foyer) Registration
 7:00 - 8:00pm FREE EVENT Joseph Mast, NAA Director, "Living the Life of a Celebrity Auctioneer"

WEDNESDAY, JANUARY 13, 2016

7:30am (Foyer,BCDE) Registration, Trade Show Opens, Continental Breakfast, Welcome Booth
 8:15 (Salon A) Conference welcome
 8:20 (Salon A) SEMINAR - Scott King of J.P. King, "Selling the Non-distressed Seller"
 10:00 (Foyer) Trade Show - Please visit with our vendors
 10:20 (Salon A) Auction - Coordinated by Kim Williams, PAA VP
 10:35 (Salon A) SEMINAR - "Brewery Collectibles"
 10:35 (PA Blrm) SEMINAR - Roxanne Morison, "Antique Dolls"
 11:45 (BCDE) Pizzeria Buffet Lunch, Vendor Showcase and Presentations
 12:45pm (BCDE) NAA Presentation - Joseph M. Mast, CAI, NAA Director
 1:00 (BCDE) SEMINAR - Joseph M. Mast, CAI, NAA Director, "Bid Calling in Diverse Markets"
 2:15 (Foyer) Refreshment Break, Trade Show
 2:30 (Salon A) SEMINAR - Lee Lasher, "Griswold Cast Iron"
 2:30 (PAA Off 305) Audit Committee Meeting
 4 & 4:45 (Lobby) Bus Leaves for Auctioneer Competition at Farm Show
 5:30 (Farm Show) Pennsylvania State Championship Auctioneer Competitions
 8:30 (BCDE) Hospitality Reception
 8:30 (Pub) Mr. B - DJ and Karaoke - Upbeat modern music
 8:45 & 9:15 Bus Returns to Hotel from Farm Show
 9:00 (PAA Off 305) Nominating Committee Meeting
 11:30 pm PCN (PA Cable Network) airs coverage of PA Auctioneer Competitions (subject to scheduling changes)

2:00 (Foyer) Trade Show—Please visit with our vendors
 2:30 (PA Blrm) PAA Annual Meeting
 2:30 (Pub) Vendor Appreciation (Invitation only)
 2:30 (Hemlock) PAA Auxiliary Meeting and Auction
 4:45 (BCDE) Doors Open for Dinner (Premium Cash Bar)
 5:00 (BCDE) Fun Auction Dinner - Station Dining
 6:00 (Commonwealth)Annual Fun Auction
 9:30 (Commonwealth)Ice Cream Sundae Bar
 9:30 (Commonwealth)Presidential Reception

FRIDAY, JANUARY 15, 2016

7:00am (Foyer,BCDE) Continental Breakfast, Trade Show, Registration
 7:00 (PAA Off 305) Budget/Finance Committee Meeting
 8:00 (Salon A) SEMINAR - Russ Hilck, Wavebid, PART 1: "Online Auctions for Dummies"
 8:00 (PA Blrm) SEMINAR - Steve Humfire, "Collectible Clocks & Watches"
 9:00 (Day Rm) RADIO SHOW - Michael Ivankovich, Host, WBCB 1490AM, "What's it Worth?"
 9:30 (Foyer) Refreshment Break, Trade Show - Please visit our vendors.
 9:45 (Salon A) SEMINAR - Panel Discussion, "What if? Online Problems", Chris Answini, Mike Dilliard, Matt Hostetter & Matt Hurley
 Trade Show—Please visit with our vendors
 11:15 (Foyer) Luncheon with SEMINAR, Tammy Miller, "Motivational"
 Trade Show—Please visit with our vendors
 1:30 (Salon A) SEMINAR - Sherman Hostetter, "General & Real Estate Contracts"
 SEMINAR - Stacy Whisman, "Sports Memorabilia"
 Refreshment Break, Trade Show - Please visit our vendors.
 SEMINAR - Russ Hilck of Wavebid, PART 2: "Online Auction with Live Bid"
 2:30 (Salon A) SEMINAR - George Michak, PAA Counsel, "Auction law and Current Industry Related Events"
 5:30 (BCDE) Doors open for Banquet, Cash Bar open
 6:00 (BCDE) Annual President's Banquet, Auctioneer Tribute, Presentation of contest awards, President's Farewell Address, Passing the Gavel with Past PAA Presidents
 Social Hour
 8:30 (BCDE) Mr. B - DJ and Karaoke - Upbeat modern music
 8:30 (Pub)

THURSDAY, JANUARY 14, 2015

7:00 am (Foyer) Registration, Trade Show Opens
 7:00 (BCDE) Breakfast Buffet
 8:15 (Salon A) SEMINAR - Joseph M. Mast, CAI, NAA Director, "Auctioneers and Realtors Work Together"
 9:15 (Foyer) Trade Show—Please visit with our vendors
 9:30 (Salon A) SEMINAR - Cary Aasness, "Power Selling"
 9:45 (Hemlock) PAA Hall of Fame Meeting
 11:15 (Foyer) Trade Show—Please visit with our vendors
 11:45 (BCDE) Luncheon, Ad Awards, Presentations and SEMINAR, Michael Fortna, "Real Estate Marketing"

