

## Eastern Exposition for Cleaning and Maintenance Professionals



May 4 And 5, 2016  
**Harrah's Waterfront Conference Center, Atlantic City, NJ...**  
**The Premier Exhibition Location For East Coast Trade Shows**

Supply Line 2016 will be held in the beautiful new 120,000 square foot Waterfront Conference Center at Harrah's Resort in Atlantic City. This exhibit and convention space, situated on the harbor in the Marina District, boasts state-of-the-art technology and audio-visual capabilities, with direct connection to the 2,500-room Harrah's Resort Atlantic City, situated on the harbor in the Marina District. Atlantic City's Waterfront and Renaissance Pointe area has five-star dining, gaming and nightlife attractions.

### Sponsored by:



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[www.njssa.net/supplyline](http://www.njssa.net/supplyline)

**Supply Line**  
 2016  
 May 4 And 5, 2016  
 Harrah's Waterfront Conference Center  
 Atlantic City, NJ



## Welcome to



Supply Line 2016 is the largest exhibition on the East Coast for the cleaning supply industry and attendees come from Maine to Virginia. Supply Line 2016 invites distributors, facility service managers, hospital, school and institutional maintenance managers, and cleaning contractors to meet direct suppliers of the latest and most innovative jan-san products available today. You can learn new ways to meet the 21st Century cleaning challenges and enhance your professional contacts and business expertise.



## New This Year:

- ✓ Prizes to win from exhibitors
- ✓ Education for distributors and cleaning professionals
- ✓ CEU credits available for building and school service managers
- ✓ New Product Showcase and Presentations

Supply line 2016 provides the tools you need to educate your employees and customers on best practices for today's cleaning professionals. This year, we will present a Cleaning Industry Training Standard (CITS) "Accredited Certification Trainer" (A.C.T.) Workshop and "The Value of Clean" with ISSA's Bill Balek. These programs provide you and your staff with critical information to help customers meet operational and budgetary management demands. See pages 3 and 4 for details on registering for this important program.

Building Services Professionals can also "earn while they learn" by attending a special workshop on "The Value of Clean" with ISSA's Bill Balek. This seminar, approved by Rutgers University, offers essential continuing education credits for you on Wednesday, May 4 from 8:00am-10:00am. The first twenty (20) attendees will also receive a Hoover vacuum FREE! Many exhibitors will also have special show discounts and prizes to win and take home!



Supply Line is open to distributors on Wednesday, May 4 from 10am-5pm and on Thursday, May 5 from 9am-3pm. Cleaning contractors and facilities managers may attend on Wednesday, May 4 from 12Noon-5pm and on Thursday, May 5 from 9am-3pm. These extended show hours offer every cleaning professional an opportunity to attend and get inspired.

Whether you are looking for new products, improved ways to service your customers, or opportunities to network with industry colleagues, Supply Line 2016 is the most efficient and cost-effective way for you to buy product and learn new cleaning techniques.

**Register today!**

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## Schedule of Events

(All Exhibits & Seminars are in Harrah's Waterfront Conference Center unless otherwise noted)

### Tuesday, May 3, 2016

7:30am-2:00pm NJSSA Golf Outing, Harbor Pines Golf Club & Estates  
 8:00am-3:30pm ISSA CITS Accredited Certification Training Workshop—Jim Peduto  
 6:00pm-8:00pm President's Reception, The Pool, Harrah's Hotel

### Wednesday, May 4, 2016

#### PROFESSIONAL EDUCATION SEMINARS

8:00am-10:00am Seminar: The Value of Clean—Bill Balek  
 8:30am-10:00am Seminar: Sales Management: Finding & Keeping Good Sales People—Dave Fellman  
 10:00am-5:00pm Exhibit Hall Open to Distributors—Harrah's Waterfront Conference Center  
 12:00Noon-5:00pm Exhibit hall Open to Cleaning & Building Professionals  
 12:00Noon Free Lunch on Show Floor  
 12:00Noon-1:00pm Seminar: Cost, Quality & Productivity: Making the Connection—Jim Peduto  
 1:00pm-2:00pm Seminar: Dinosaur Wisdom—Dave Fellman  
 4:00pm-5:00pm Happy Hour on the Show Floor—Network and Enjoy Refreshments

### Thursday, May 5, 2016

#### PROFESSIONAL EDUCATION SEMINARS

7:30am-9:00am Seminar: Making Money: You'll Like it...It's Easy!—Jim Peduto  
 9:00am-10:00am Breakfast with Exhibitors  
 9:00am-3:00pm Exhibit Hall Open to All - Harrah's Waterfront Conference Center  
 12:00Noon-1:00pm Seminar: Making the Business Case for Cleaning—Anthony Trombetta

**Supply Line Café Open on May 4 from 12Noon-2:00pm sponsored by Hoover**

\*Visit [www.njssa.net/supplyline](http://www.njssa.net/supplyline) for the latest information

## Lodging

**\$99 Waterfront Tower Room Rate**

**GROUP CODE: H05SL6**  
 (All callers will be asked for this code)

**GROUP NAME: NJSSA-Supply Line**

**2016 RESERVATIONS: 888-516-2215**  
 (8am-2am EST seven days a week)

### WATERFRONT PREMIUM

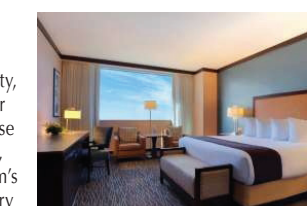
Our Waterfront Tower has different views from every angle of Atlantic City, from the massive bay window in your premium guest room, your every sense will tell you that you have, decidedly, "arrived." You'll appreciate your room's grand appointments such as tiled entry foyer, 42" fl at screen LCD TV, classic cushioned bench situated at the end of your king bed and seating area complete with table and chairs. But the perks don't end there

**MAKE YOUR HOTEL RESERVATIONS EARLY!**

**Directions to Harrah's Atlantic City Casino & Resort**

Located at:

**777 Harrah's Blvd.  
 Atlantic City, NJ 08401  
 (609) 441-5000**



#### From Philadelphia:

- Take the Ben Franklin or Walt Whitman Bridge to the North South Freeway (Rte. 42) south, to the Atlantic City Expressway.
- At the end of the expressway, take Exit 1 (the Marina exit) onto the connector and follow the signs to Harrah's.

#### From the South:

- Take the Garden State Parkway north to Exit 38 and the Atlantic City Expressway straight into Atlantic City Expressway.
- At the end of the Expressway, take Exit 1 (the Marina Exit) onto the Atlantic City Expressway Connector and follow the signs to Harrah's.

#### From Baltimore/ Washington, DC:

- Take I-95 to the Walt Whitman Bridge to the North South Freeway (Rte. 42) south, to the Atlantic City Expressway.
- At the end of the Expressway, take Exit 1 (the Marina Exit) onto the Atlantic City Expressway Connector and follow the signs to Harrah's.

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**PROFESSIONAL EDUCATION FOR DISTRIBUTOR OWNERS & MANAGERS, DISTRIBUTOR SALES REPRESENTATIVES, BUILDING SERVICE MANAGERS, MAINTENANCE SUPERVISORS, AND CLEANING CONTRACTORS**

**CLEANING INDUSTRY TRAINING STANDARD "ACCREDITED CERTIFICATION TRAINER" (A.C.T.)**  
**Tuesday, May 3, 2016 \* 8:00am (continental breakfast) \* 8:30am – 3:30pm Workshop (lunch included)**



**PRESENTER: Jim Peduto, Partner, American Institute for Cleaning Sciences**  
**THE "STANDARD" IN TRAINING EXCELLENCE**

The Cleaning Industry Training Standard (CITS) program is designed to increase professionalism and demonstrate a commitment to effective training. Specifically, the program is focused on training and certifying frontline cleaning professionals, verifying training programs and training facilities to a set industry standard, and improving the skills of industry trainers through a comprehensive workshop.



This program will help frontline cleaning professionals, supervisors and managers, manufacturers and distributors achieve credibility, skills, and certification in the cleaning profession. NJSSA members will receive a discount to register for this program. Go to <http://www.issa.com/njssaact> to register for this event. For more information on this and other events, visit this link <http://www.issa.com/act>.

**Special Events**



**New Jersey Sanitary Supply Association Golf Outing**

**May 3, 2016, Harbor Pines Golf Club and Estates Egg Harbor Township, NJ**

**Schedule of Events**

- 7:00am Registration & Continental Breakfast**
- 8:00am Shotgun Start (scramble)**
- 12:30pm Awards Luncheon & Prizes**

Join your industry peers and customers for NJSSA's Golf Outing on Tuesday, April 29, 2016. Harbor Pines Golf Club and Estates in Egg Harbor is a five-star course boasting large undulating greens, distinctive and memorable bunkers, and 17 acres of water. The Course is well-marked for yardage—you can visually read each hole!

The day begins at 7:00am with registration and breakfast followed by a shotgun start at 8:00am Golfers will play a scramble format. Finish the day and enjoy the company of friends and colleagues at the awards luncheon where prizes and trophies will be awarded.



Sponsorship opportunities are still available. For more information or to register your foursome, contact Pat Kozioł at (973) 283-1400 or visit [www.njssa.net](http://www.njssa.net). Reservation deadline is April 26, 2016.

**NJSSA President's Reception & Membership Meeting**  
**Tuesday, May 3 6:00pm–8:00pm • The Pool, Harrah's Hotel**

NJSSA members and Supply Line exhibitors are invited to join NJSSA President Dave Herman (Banner Chemical) for a "can't miss" networking event. Hear an update on NJSSA activities and congratulate the recipient of the prestigious NJSSA Bob Stader Lifetime Achievement Award.

The Pool is the "in" place to party in Harrah's and we'll have music, food, drinks, and fun.

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**Wednesday, May 4, 2016**

**The Value of Clean**  
 (for building services managers and school maintenance supervisors)  
**8:00am–10:00am \* Presenter: Bill Balek, Director of Legislative & Environmental Services, ISSA**

This program will explore the intrinsic "value of clean" and the valuable contribution that a high performance cleaning program can make in support of the facilities we serve whether it is where we work, play, or learn. All too often cleaning is viewed as a cost to be minimized especially during challenging economic times. Such reductions in cleaning often lead to unintentional but significant negative impacts to the quality of the indoor environment as well as to human health.

That is why it is important to explore and understand the many contributions cleaning can make in support of the businesses and facilities we serve. This session will discuss the value of cleaning with a special focus on:

- Preventing the spread of infectious diseases;
- Protecting human health and safety through the reduction of slips, trips and falls; and
- Contributing to the sustainability goals of organizations.

In addition, the session will present a review of the various resources that can help facilities achieve high performance cleaning that truly contributes to the bottom line and business objectives of the institutions served. **2 CEU credits available.**



**Presenter:** Bill Balek is the Director of Legislative and Environmental Services for ISSA, a non-profit trade association representing the commercial cleaning industry, where he oversees the association's legislative, regulatory and environmental programs.

Bill has over 30 years of experience in the cleaning industry, and is chiefly responsible for the development of public policy, programs and initiatives that are designed to help companies succeed in the green cleaning marketplace. In this capacity he has worked with all major institutional sectors including K-12, higher education, healthcare, retail, and other key sectors served by the commercial cleaning industry.

Bill also has extensive experience working with the various laws and regulations that have a direct impact on the cleaning industry including those requirements that relate directly to occupational safety and health, transportation of hazardous materials, hazard communication, and environmental regulations generally.

**Sales Management: Finding & Keeping Good Salespeople**

(for Distributor owners and managers)  
**8:30am–10:00am \* Presenter: Dave Fellman**

It's an age-old problem. Where do you find good salespeople and how do you keep them? Obviously there's more to finding good salespeople than running an ad in the paper or on monster.com, and just as obviously, there's more to keeping them than the earnings opportunity. In this fast-moving seminar, Dave will explain:

- How to profile the ideal candidate for your sales position
- How to "network" for candidates who aren't even looking for a job right now
- The right questions to ask in the interview stage
- How to test for the most important "success factors"
- How to build "money talks" into your compensation plan, using the "voice" of the money to motivate the behavior and performance you're looking for
- How to build loyalty that goes beyond compensation



**Presenter:** David M. Fellman is the president of David Fellman & Associates, Cary NC. He is the author of *Listen To The Dinosaur* (2010), which *Selling Power* magazine listed as one of its "10 Best Books To Read in 2010." His articles on sales, marketing and management topics have appeared in a variety

of publications, and he is a popular speaker who has delivered seminars and keynotes at events across the United States, Canada, England, Ireland, Australia and New Zealand.

**Cost, Quality, and Productivity: Making the Connection**

(for building service contractors)  
**12:00pm–1:00pm**  
**Presenter: Jim Peduto, Partner, American Institute for Cleaning Sciences**

Today's building service contractor must balance budget cuts with demands for higher service levels. The solution lies in how well an organization is staffed. Participants will learn how to build a zero-based staffing plan with modern work-loading tools in a way that strikes the perfect balance between operating costs, and quality.



**Presenter:** Jim Peduto is a partner in the American Institute for Cleaning Sciences (AICS) since 2005 where has worked with marquee clients such as the United States Naval Academy, Pentagon, Waldorf-Astoria, FBI Headquarters, California Lottery, the US Army.

Jim developed ISSA's revolutionary workloading software, InfoClean and authored the *InfoClean Bidding and Estimating Guidebook*. InfoClean is an intuitive and amazingly powerful "workloading" program that strips away complexity and simplifies cleaning job costing. He has also developed cleaning software for both distributors and manufacturers.

As the lead author of ISSA's *Value of Clean*, Jim shared in insights in how cleaning can be leveraged to lower building operating costs by focusing on life-cycle costs and sustainability.

Jim was instrumental in the development of CIMS/CIMS-GB cleaning management standard and is one of the cleaning industry's leading authorities on the use of standards to drive service improvements.

**Dinosaur Wisdom Grab Your lunch and learn!**

(for Distributors and sales representatives)  
**1:00–2:00pm • Presenter: Dave Fellman**

Most of the "buzz" in the sales community is about Facebook and Twitter and LinkedIn, but Dave Fellman believes that the best thing you can do for yourself is to re-focus on the fundamentals. "Everyone seems to be looking for a new way to sell," he says, "because the perception is that the old way isn't working. It's not that the old ways don't work, it's just that most salespeople don't execute the fundamentals very well." Dinosaur Wisdom is a very modern presentation of those fundamentals, and this program will either teach or remind you and your sales team how to sell yourself and your products more effectively. You will learn:

- How to differentiate yourself from your competitors through questions, not just answers; and through actions, not just statements
- How to get organized for effective selling
- How to overcome the most common obstacles and objections, including the price objection
- How to use Facebook and Twitter and LinkedIn more effectively; to support your fundamentals, not replace them!



**Presenter:** David M. Fellman is the president of David Fellman & Associates, Cary NC. He is the author of *Listen To The Dinosaur* (2010), which *Selling Power* magazine listed as one of its "10 Best Books To Read in 2010." His articles on sales, marketing and management topics have appeared in a variety of publications, and he is a popular speaker who has delivered seminars and keynotes at events across the United States, Canada, England, Ireland, Australia and New Zealand.

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**Thursday, May 5, 2016**

**Making Money: You'll Like It...It's Easy**  
 (for cleaning contractors)  
**7:30am–9:00am • Jim Peduto is back to lead you on a journey to increased profits!**



This seminar will help you to develop strategies to improve your profits and manage your cash flow. It will help you recognize problem projects, identify unwanted expenses, increase productivity and manage overhead expenses.

- Strategies to maximize profits in a competitive market
- Grow the bottom line despite cost increases
- Deliver the service your customers expect
- Specific tools, strategies, and systems to grow your bottom faster than your top line

**Making the Business Case for Cleaning**

(for manufacturers, distributors, building services managers, and cleaning contractors)  
**12Noon–1:00pm**  
**Presenter: Anthony Trombetta**  
 It's time that the cleaning industry (facility decision-makers, end users, distributors, manufactures, etc.) stop thinking of cleaning

as a cost to be minimized and start thinking about it as a profit center. There is now hard data and statistics that outline how properly cleaned facilities improve the health, attitude and morale of the building occupants as well as reduce absenteeism and the frequency of sickness of the people in the building. There is even data that shows clean buildings have increased revenue and improved profits. Come learn how to take advantage of this information and help change the way the world views cleaning.



**Presenter:** Anthony Trombetta is currently the Director of Sales & Marketing for Consolidated Chemical Works (CCW). CCW is the inventors of concentrated, portion controlled cleaning chemicals. We were the originator of unit dosed chemicals for the cleaning industry back in 1964.

For the 15 years prior to CCW, Anthony was Director of Sales for ISSA where he was directly responsible for the exhibit, advertising and sponsorship sales of the association, as well as the membership, education, training and customer service departments within ISSA. Anthony led the strategic planning process for ISSA starting in 2008, 2012 and again in 2015. He was also instrumental in developing strategic partnerships with industry groups such as BSCAI, CMM (now owned by ISSA), CETA, IEHA and others.

**Expected Exhibitors**

Scan to visit website

<p>3M Commercial Solutions Division                  A &amp; B Wiper Supply, Inc.                  ACS Industries                  Airosol Company, Inc.                  Alliance Paper                  Aluf Plastics                  American Cleaning Solutions                  American Express                  Americo Mfg Co                  Anti-Microbial Products                  APC                  ASI-American Specialties Inc.                  Atlas Paper Mills                  Away Chemical Corp.                  Banner Chemical Corp                  Baron Products LLC                  Belle Marquee LLC                  Berk Wiper International LLC                  Betco                  Bissell Big Green Commercial                  Bonnit Brush LLC                  Brookside Agra                  Brulin &amp; Co. Inc.                  Canberra                  Carlisle                  CCW Concentrates                  Cellucap Manufacturing                  Chase Products                  Church &amp; Dwight Co., Inc.                  Cleaning Management Institute                  Cleanmax Vacuums by Tacony Corp                  Colgate-Palmolive Company                  Consolidated Paper Company                  Core Products Co., Inc.                  Creative Chemicals, Inc.                  Crystal Ware                  Culicover &amp; Shapiro Inc.                  Dade Paper Company                  Daley International                  Dead Sea Works Ltd.                  c/o K&amp;S North America</p>	<p>DEB USA                  Dremux USA                  DSC-Distributor Supply Corp                  Dyson Airblade                  Eco-Logical Concepts                  EDIC                  Electrolux                  Fastrak                  Fresh Products LLC                  Fresh Wave IAQ/OMI Industries                  Gator Cleaning Products LLC                  Hawk Enterprises                  Hoover Inc./TTI Floorcare                  HSP USA, LLC                  Huff United                  Impact                  Innovatech USA, LLC                  Inopak Ltd                  International Salt                  IPC Eagle                  ITW Professional Brands                  J Racenstein                  James Austin                  Janibell                  Janico, Inc.                  Janitized/APC Filtration                  Jay Manufacturing                  Jelmar LLC                  Karcher North America                  KIK                  Kufol Products Co                  Lagasse/United Stationers                  Legacy Converting                  Maintenance Sales News                  Mats Inc.                  Mercantile Development Inc. (MDI)                  Mercurry/Sandia/Ultimate Solutions                  Miele Inc.                  Milazzo Industries                  Misco Products                  NaceCare Solutions</p>	<p>National Chemical Laboratories, Inc.                  Nationwide Sales &amp; Service                  Natur-TEC                  New England Sanitary Supply Association                  New Jersey Green Association                  New Jersey Sanitary Supply Association                  Nextstep Commercial Products                  Nittany Paper Mills Inc.                  Norshel Industries                  North American Plastics/NORAMCO                  North American Salt                  NSS Enterprises, Inc.                  OMI                  Oreck Commercial/TTI Floorcare                  Palmer Fixture                  Penny Plate LLC                  Perfect Products—Nationwide Sales &amp; Ser.                  Pioneer Echipse                  Plastic Solutions Inc—EcoSafe ZeroWaste                  Unlimited Solutions                  United Sales Concepts—Diversey                  United Sales Concepts—Procter &amp; Gamble                  Proform by Creative Flooring Concepts                  Progressive Products/Wipes Plus                  R3 Distribution                  Rainbow Dusters International                  Royal Appliance Mfg Co/TTI Floorcare                  Rubbermaid Commercial Products                  Sanitaire                  Sanitary Maintenance Magazine                  Scotch Corp.                  Scotwood Industries                  Sealed Air/Diversey                  Seko Dosing Systems Corp.</p>	<p>Sheppard Enterprises                  Simoniz USA                  Simple Green                  Solo Incorporated                  Soundview Paper                  Starco Chemical                  Stoko Professional Skincare                  Superior Manufacturing                  Sycamore USA Inc                  The Andersen Company                  The Bullen Companies                  The Dial Corp—Henkel                  The Libman Company                  The Reynolds Agency                  The Safety Zone                  Tolco Corporation                  Traction Plus                  Treleoni LLC                  TTI Floor Care North America                  Tucel Industries Inc.                  Unger Enterprises                  Unlimited Solutions                  United Sales Concepts—Diversey                  United Sales Concepts—Procter &amp; Gamble                  Sofidel America                  Univar                  Vileda Professional/Marino                  Wausau Paper                  Wepak Corporation                  Whiff Industries                  Windsor (Karcher)                  Xynth                  ZEP Distributing</p>
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*(Partial list of expected exhibitors, January 2016)*

For additional information visit:

[www.njssa.net/supplyline](http://www.njssa.net/supplyline)

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**Registration Form** (Complete ONE form per company and submit a business card for each company attendee. Deadline for pre-registration is April 8, 2016.)

PRIMARY CONTACT NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ EMAIL \_\_\_\_\_

Register online at [www.njssa.net](http://www.njssa.net)

**Registration Fees — NJSSA Member Registration**

NJSSA Members receive 6 free registrations with their paid membership dues and may attend Supply Line 2016 at no charge. Membership dues for 2016 must be paid to pre-register before April 8, 2016. This offer is not available at on-site registration.

- 2016 NJSSA Membership Dues (6 attendees included with membership) \$200 \_\_\_\_\_
- Additional Paid Member Registrants (after the 6 included with membership) \_\_\_\_\_ @ \$ 25 per person \$ \_\_\_\_\_

**Non-Member Registration**

- Cleaning Professional \_\_\_\_\_ @ \$ 45 per person \$ \_\_\_\_\_
- Distributor \_\_\_\_\_ @ \$ 45 per person \$ \_\_\_\_\_
- Manufacturer Representative \_\_\_\_\_ @ \$ 45 per person \$ \_\_\_\_\_
- Non-exhibiting Manufacturer \_\_\_\_\_ @ \$960 per person \$ \_\_\_\_\_

**Seminar/Event Fees (With paid admission, fees are per person)**

	MEMBER /	NON-MEMBER	TOTAL
<b>A. Distributor / Manufacturer Rep / Manufacturer Seminars</b>			
<input type="checkbox"/> Sales Management	_____ @ \$ 30	_____ @ \$ 60	\$ _____
<input type="checkbox"/> Dinosaur Wisdom	_____ @ \$ 30	_____ @ \$ 60	\$ _____
<input type="checkbox"/> Making the Business Case for Clean	_____ @ \$ 30	_____ @ \$ 60	\$ _____

Register for all "A" workshops as a package and save \$25 for members only \_\_\_\_\_ \$65 "A" Seminar Package

**B. Cleaning Contractors/ Building Services Managers/ Maintenance Supervisors Seminars**

- The Value of Clean \_\_\_\_\_ @ \$ 30 \_\_\_\_\_ @ \$ 60 \$ \_\_\_\_\_
- Cost, Quality & Productivity \_\_\_\_\_ @ \$ 30 \_\_\_\_\_ @ \$ 60 \$ \_\_\_\_\_
- Making Money \_\_\_\_\_ @ \$ 30 \_\_\_\_\_ @ \$ 60 \$ \_\_\_\_\_

Register for all "B" workshops as a package and save \$25 for members only \_\_\_\_\_ \$65 "B" Seminar Package

**ISSA CITS A.C.T. Workshop (May 3rd):**  
 Register at <http://www.issa.com/njssaact> before April 22, 2016 (For distributors, and cleaning professionals)

- Golf Outing (May 3) \_\_\_\_\_ @ \$140 \_\_\_\_\_ @ \$140 \$ \_\_\_\_\_
- Foursome Special (save \$60) \_\_\_\_\_ @ \$500 \_\_\_\_\_ @ \$500 \$ \_\_\_\_\_
- Awards Luncheon Only \_\_\_\_\_ @ \$ 30 \_\_\_\_\_ @ \$ 30 \$ \_\_\_\_\_

1) \_\_\_\_\_ 3) \_\_\_\_\_  
 2) \_\_\_\_\_ 4) \_\_\_\_\_

**TOTAL DUE:** Make Checks Payable to NJSSA \$ \_\_\_\_\_

Or pay by Credit Card:  Amex  MC  Visa  Discover

CARD NUMBER: \_\_\_\_\_ EXP. DATE: \_\_\_\_\_ CVV: \_\_\_\_\_

NAME ON CARD: \_\_\_\_\_ SIGNATURE: \_\_\_\_\_

BILLING ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

Supply Line 2016, NJSSA is managed by **Peak Management Solutions**. All credit card charges will appear on your statement as **Peak Management Solutions**.

**Company Registrants:** (Make additional copies of the registration form if needed.)

- 1) \_\_\_\_\_ 4) \_\_\_\_\_
- 2) \_\_\_\_\_ 5) \_\_\_\_\_
- 3) \_\_\_\_\_ 6) \_\_\_\_\_

**Company business:**

- Distributor
- Buildings & Grounds
- Industrial Maintenance, State, or Federal Facilities
- Manufacturer Rep
- Cleaning Professional
- Other \_\_\_\_\_
- Non-exhibiting Manufacturer
- Executive Housekeeping

**RETURN REGISTRATION FORM TO:**  
 New Jersey Sanitary Supply Association  
 P.O. Box 435, Butler, NJ 07405-0435

**973-283-1400**

Or register online at: [www.njssa.net](http://www.njssa.net)

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Deadline for pre-registration is April 8, 2016.